TWILIGHT WISH FOUNDATION

FINANCIAL STATEMENTS AND ACCOUNTANTS' AUDIT REPORT

YEAR ENDED JUNE 30, 2024

TWILIGHT WISH FOUNDATION JUNE 30, 2024

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Providing services for Individuals and Small Businesses

INDEPENDENT AUDITOR'S REPORT

To Board of Directors Twilight Wish Foundation Doylestown, Pennsylvania

We have audited the accompanying statement of financial position of the Twilight Wish Foundation, (a non-profit organization), which comprise the statement of financial position as of June 30, 2024 and 2022, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles general accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Twilight Wish Foundation as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Charles W. Browning, CPA Warminster Pennsylvania

October 2024

TWILIGHT WISH FOUNDATION STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2024 AND 2023

	_	June 30, 2024	June 30, 2023
Current Assets:			
Cash (Note 1)	\$	296,160	\$ 356,197
Investments (Note 8)		192,580	183,197
Grants Receivable		76,018	-
Refund Receivable		1,500	1,500
Inventory		2,182	2,182
Security Deposit		954	954
Deposits		200	200
Prepaid Insurance		1,299	333
Prepaid Rent	_	-	<u> </u>
Total Current Assets	_	570,893	544,563
Property and Equipment			
Net Property and Equipment (Note 6)		18,014	17,671
TOTAL ASSETS	\$	588,907	\$ 562,234
LIABILITIES AND NET ASSETS			
Current Liabilities:			
Accounts payable and accrued expenses Lease Payable (Note 4)	\$	6,690 3,542	\$ 2,886 12,145
Security Deposit		-	-
Accrued Payroll		617	1,661
Total Current Liabilities		10,849	16,692
Lease Payable Long-term (Note 4)		-	3,542
Total Liabilities		10,849	20,234
Net Assets: Net Assets without Donor Restrictions Net		497,530	482,227
Assets with Donor Restrictions (Note 5)		80,528	59,773
	_	578,058	542,000
Total Liabilities and Net Assets	\$_	588,907	\$ 562,234

TWILIGHT WISH FOUNDATION STATEMENTS OF ACTIVITIES YEAR ENDED JUNE 30,2024 AND 2023

	Without Donor Restrictions	With Donor Restrictions	Ju	ne 30.2024	Ju	ne 30.2023
Public Support and Revenue						
Grants	\$ 8,490	\$ 112,500	\$	120,990	\$	247,780
Donations	183,888	-		183,888		200,293
In-Kind Donations (Note 3)	49,773	-		49,773		71,776
Donated Services (Note 3)	54,263	-		54,263		34,990
Fundraising Income	238,851	-		238,851		58,614
Dividends and realized capital gains	3,766			3,766		3,505
Unrealized gains (loss) on investments	6,215			6,215		675
Interest	5,458		_	5,458	_	1,448
Total revenues and support	550,704	112,500		663,204		619,081
Expenses:						
Program	406,198	91,745		497,943		497,281
General and administrative	38,247	-		38,247		39,502
Fundraising	90,956		_	90,956	_	46,792
Total expenses	535,401	91,745_		627,146	_	583,575
Increase (decrease) in net assets	15,303	20,755		36,058		35,506
Beginning Total Net Assets Ending Total Net Assets (Adjusted)	482,227	59,773	_	542,000	_	506,494
Ending Total Net Assets	\$ 497,530	\$ 80,528	\$_	578,058	\$ _	542,000

TWILIGHT WISH FOUNDATION STATEMENTS OF CHANGES IN NET ASSETS WITH AND WITHOUT DONOR RESTRICTIONS YEAR ENDED JUNE 30, 2024 and 2023

June	30.	2023
Julio	50,	

	hout Donor estrictions	th Donor strictions	Total
Net Assets, Beginning	\$ 482,227	\$ 59,773	\$ 542,000
Increase (decrease) in net assets from operations	15,303	20,755	36,058
Net assets relieved from restrictions (Note 5)	-	-	-
Net assets, ending	\$ 497,530	\$ 80,528	\$ 578,058

June 30, 2022

	 hout Donor estrictions	th Donor strictions	 Total
Net Assets, Beginning	\$ 459,138	\$ 47,356	\$ 506,494
Increase (decrease) in net assets from operations	23,089	12,417	35,506
Net assets relieved from restrictions (Note 5)	-	-	-
Prior period adjustment (Note 12)	-	-	-
Net assets, ending	\$ 482,227	\$ 59,773	\$ 542,000

TWILIGHT WISH FOUNDATION STATEMENTS OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30,2024

	Program Services	Support S	ervices	
	Program	General and Administrative	Fundraising	June 30. 2024 Total
Chapter Expenses	\$ 2,435	\$ 344	\$ 86	\$ 2,865
Consulting Services	5,419	765	191	6,375
Credit Card Processing Fees	2,173	307	77	2,557
Depreciation Expense	189	27	7	223
Dues & Seminars	604	85	21	710
Fundraising Expenses	•	•	81,396	81,396
Governmental Filing Fees	10,575	1,493	373	12,441
Insurance	4,937	697	174	5,808
Maintenance and Repairs	1,469	207	52	1,728
Marketing Expense	48,970	6,913	1,728	57,611
Office Supplies	5,395	557	139	6,091
Payroll Expense	162,987	23,010	5,752	191,749
Program Direct Costs-Donated Services	34,727	-	-	34,727
Program Direct Costs	190,340	-	•	190,340
Professional Fees	8,450	1,121	280	9,851
Rent	11,343	1,601	400	13,344
Travel Expenses	1,811	256	64	2,131
Utilities	6,119	864	216	7,199
Total	\$ 497,943	38,247	\$ 90,956	\$ 627,146

TWILIGHT WISH FOUNDATION STATEMENTS OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30,2023

	Program Services	 Support Serv	rices	
	Program	General and Administrative	Fundraising	June 30. 2023 Total
Chapter Expenses	\$ 2,377	\$ 335	\$ 84	\$ 2,796
Consulting Services	19,125	2,700	675	22,500
Credit Card Processing Fees	2,378	336	84	2,798
Depreciation Expense	•	3,638	-	3,638
Dues & Seminars	715	101	25	841
Executive Management Home Office Expens	16,320	2,304	576	19,200
Fundraising Expenses	-	-	37,827	37,827
Governmental Filing Fees	3,431	485	121	4,037
Insurance	3,485	491	124	4,100
Interest Expense	248	35	9	292
Maintenance and Repairs	795	112	28	935
Marketing Expense	10,810	1,526	382	12,718
Meals	2,047	289	71	2,407
Office Supplies	5,828	612	153	6,593
Payroll Expense	148,436	20,956	5,239	174,631
Program Direct Costs-Donated Services	12,835	1,812	453	15,100
Program Direct Costs	241,748	-	-	241,748
Professional Fees	6,155	869	217	7,241
Rent	11,428	1,613	403	13,444
Staff Appreciation	62	9	2	73
Staff Expense	1,081	153	38	1,272
Staff Hiring	440	62	16	518
Travel Expenses	2,214	313	77	2,604
Utilities	5,323	 751	188_	6,262
Total	\$ 497,281	39,502	\$ 46,792	\$ 583,575

TWILIGHT WISH FOUNDATION STATEMENTS OF CASH FLOWS YEAR ENDED JUNE 30,2024 AND 2023

	June 30, 2024	June 30, 2023
OPERATING ACTIVITIES		
Increase in total net assets	\$ 36,058	\$ 35,506
Net Increase in Net Assets	36,058	35,506
Adjustments to reconcile increase in total net assets to net cash provided by operating activities: Changes in operating assets and liabilities:		
(Increase) decrease in operating assets:		
Accounts Receivable	(76,018)	-
Prepaid Insurance	(966)	(692)
Deposits	•	(250)
Depreciation	223	3,638
Increase (decrease) in operating liabilities:		
Accrued Expenses	2,761	2,886
Accrued Payroll Taxes	•	(5,060)
Accrued Payroll	-	•
Lease Payable TWF' Office	-	-
Net Cash provided (Used) by operating activities	(37,942)	36,028
INVESTING ACTIVITIES		
Purchase of Investments	(9,384)	-
Write off of retiring assets	•	2,927
Fixed Assets	(12,711)	(6,566)
Fixed Assets, Right to Use Office	•	• • • • • • • • • • • • • • • • • • •
Net Cash provided (Used) by Investing Activities	(22,095)	(3,639)
Net Cash Increase for the period	(60,037)	32,389
Cash Balance, beginning	356,197	323,808
Cash Balance, ending	\$ 296,160	\$ 356,197

The accompanying notes are an integral part of these financial statements.

NOTE 1 ORGANIZATION

Twilight Wish Foundation (The "Foundation"), is a not-for-profit organization incorporated under laws of the Commonwealth of Pennsylvania in December 2003. The Foundation was organized for charitable purposes. Their mission is to enrich the lives of deserving seniors through individual wish granting celebrations that connect generations. Their vision is to make our world a nicer place to age, one wish at a time. The Foundation seeks to increase awareness of the importance of thanking older generations and to provide a mechanism to facilitate elder wish granting. The major sources of revenue are in-kind services, donations, grants, corporate sponsorship and special events.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting:

The Foundation's financial statements are prepared on the accrual basis of accounting in accordance with FASB ACS 958-205-45). Formerly SFAS 117), "Financial Statements of Not-for-Profit Organizations". Under FASB ACS 958-205-45, the Organization is required to report information regarding its financial position and activities including a description of donor-imposed restriction on the use of particular assets.

Financial Statement Presentation:

Net assets and revenues, gains and losses are classified into two classes of net assets based on the existence or absence or donor-imposed restrictions. The two classes of net asset categories are as follows:

Without Donor Restrictions – Net assets which are free of donor-imposed restrictions; all revenue, gains and losses that are not changes in purpose restricted, time restricted or perpetually restricted.

With Donor Restriction - Net assets whose use by the Organization is limited by donor-imposed stipulations.

Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Promises to Give and Contributions:

The Organization accounts for contributions received in accordance with FASB ASC 958-605-25 Accounting for Contributions made. Contributions are recognized when the donor makes a promise to give to the organization that is in substance, unconditional. Contributions received are recorded as with donor restrictions or without donor restrictions, depending on the existence and/or nature of any donor restrictions. When a restriction expires, donor restricted net assets are reclassified to without donor restrictions and reported in the statement of activities as net assets from restrictions.

Net Assets with Donor Restrictions:

Donor restrictions are categorized as follows:

Purpose Restrictions - Net assets whose use is restricted for a specific purpose designated by the Donor.

Time Restricted - Restrictions that either expire by passage of time or that can be fulfilled or removed by actions of the Organization pursuant to those stipulations.

The accompanying notes are an integral part of the financial statements.

Net Assets with Donor Restrictions: (Cont'd)

Perpetual in Nature – Net assets whose use by the Organization is limited by donor-imposed stipulations that neither expire with the passage of time nor that can be fulfilled or otherwise removed by actions of the Organization.

Revenue Recognition:

Grants and contributions are considered unrestricted and available for general operations unless specifically restricted by the donor. The Foundation reports gifts and grants of cash and other assets as restricted if they are received with donor stipulations that limit the use of the donated assets as to a particular purpose or to future periods. When a stipulated time restriction ends or purpose restriction is accomplished, Donor restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from Donor restrictions.

Cash and cash equivalents;

In general, for purposes of the statement of cash flows, The Foundation considers all highly liquid investments with maturities of six months or less and certificates of deposit to be cash equivalents.

Investments:

The Foundation records investment purchases at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their fair values in the statements of financial position. Net investment return/(loss) is reported in the statements of activities and consists of interest and dividend income, realized and unrealized capital gains and losses, less external and direct internal investment expenses.

Inventory:

Supplies and fundraising items purchased or donated for use in programs or for fundraising are carried at the lower-of- cost or market on the first in first out basis.

Property and Equipment and related depreciation:

Property and equipment are stated at cost. Expenditures for major additions, renewals and betterments are capitalized; conversely, expenditures for repairs and maintenance are charged to expense when incurred. Upon the retirement or disposal of assets, the cost and accumulated depreciation are eliminated from the accounts and the resulting gain or loss is included in revenue or expenses. Depreciation of property and equipment is computed using the straight-line method over the estimated useful service lives of the assets ranging from one to five years. Depreciation expense for the year ended June 30, 2024 was \$223 and \$2,450 for 2023. Depreciation is provided on the straight-line basis over the estimated useful lives of the Property and Equipment which is estimated at 5 years.

Advertising and marketing:

Advertising and marketing costs are expensed as incurred. There was \$57,611 of advertising and marketing costs incurred for the year ended June 30, 2024 and \$12,718 during 2023.

Income Taxes:

The Organization is a not-for-profit organization as described in Section 501(c)(3) of the Internal Revenue Code

And is exempt from federal income taxes pursuant to Section 501(a) of the Internal revenue Code. The Organization is also exempt from Pennsylvania taxation under the applicable provisions of the Commonwealth's non-profit organization statutes.

US GAAO requires entities to evaluate, measure, recognize and disclose any uncertain income tax positions taken on their income tax returns. Management has evaluated the impact of this standard on its financial statements and believes that there are no uncertain tax positions.

The accompanying notes are an integral part of the financial statements.

NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont'd) Income Taxes: (Cont'd)

The income tax returns of the Foundation are subject to examination by the Internal Revenue Service and other taxing authorities, generally for three years after they are filed.

The Foundation recognizes accrued interest and penalties associated with uncertain tax positions, if any, as a miscellaneous expense. There were no income tax related interest and penalties recorded for the year ended June 30, 2024 and 2023.

<u>Functional Expense Allocation:</u>

The financial statements report certain categories of expenses that are attributed to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. Depreciation, utilities, telephone/internet and repairs and maintenance are allocated based on the location of the asset or service. Salaries, payroll taxes, employee benefits, insurance, office supplies are allocated on the basis of estimates of time and effort. Other expenses are based on actual costs directly related to the program services and support services categories.

NOTE 3 IN-KIND DONATIONS AND DONATED SERVICES:

The Foundation follows the practice of recording the estimated value of materials and services as contributions in there is an objective basis available to measure the value of such materials and services. In-kind donations in the form of medical and other supplies for the Foundation's programs had an estimated value of \$49,773 and \$71,776 for the years ended June 30, 2024 and 2023 respectively.

There were \$54,263 of donated other services during the year ending June 30, 2024 compared to \$34,990 during 2023. Included in the Donated Services is the value of donated time from the Board Chair, other board members and Chapter Directors of the Foundation, which is calculated on the hours donated valued at a competitive hourly rate. This information is included in the financial statements because it is useful in understanding the magnitude of the organization's operations, including its dependency on these in-kind contributions.

The financial statements show Twilight Wish Foundation is a highly efficient non-profit, with 81% of total expense going directly to granting wishes and program services during the year ended June 30, 2024 and 81% during the year ended June 20, 2024. Donated services and in-kind products in the amount of \$104,036 comprise over 17% of the Foundation's total revenue of \$656,988 enabling the Foundation to continue its mission and to add value to the amount of every dollar donated in cash.

NOTE 4 LEASE:

The Financial Accounting Standards Board (FASB) has released new standards for lease accounting Accounting Standards Update 2016-02 Leases. The Foundation has implemented the new standard which requires operating leases greater than 12 months be reported as a "Right to Use" assets and the Lease payable be reported as a liability.

The Foundation entered into a thirty-six (36) month lease for office space on October 15, 2019 terminating on October 14, 2022 which is classified as an operating lease. The lease was amended to extend the lease for two additional years ending October 14,2024. Monthly rents will remain fixed at \$1,012.10 for the duration of the lease. Annual rents for the fiscal years ending June 30, 2024 thru 2024 and partial year ending October 14, 2024 when the lease terminates are as follows:

Rental period	Kents
7/01/2024-10/14/2024	3,542
Total Rents	\$ 3,542

NOTE 5 NET ASSETS:

As of June 30, 2024, \$80,528 of net assets were identified as with donor restrictions. These funds are restricted by the donor for the purpose and use of granting wishes. The funds are recorded as purpose restricted until the wishes are granted. There were \$59,773 of net assets with donor restrictions as of June 30, 2023.

NOTE 6 PROPERTY AND EQUIPMENT:

Property and Equipment are summarized by major classification as follows:

	June 30, 2024	June 30, 2023
Computers	\$ 41,178	\$ 32,795
Equipment	4,028 -	•
Website	5,550	5,250
Furniture	2,253	2,253
Right to Use: TWF Office	<u>3,542</u>	<u>15,687</u>
Sub-total	56,551	55,985
Less: accumulated depreciation and		
amortization	<u>38,537</u>	<u>38,314</u>
	\$18,014	<u>\$ 17.671</u>

NOTE 7 FAIR VALUE MEASUREMENTS:

The provisions of ASC Topic 825 "The Fair Value Option for Financial Assets and Financial Liabilities" were effective July 1, 2008. ASC Topic 825 gives entities the option, at either adoption or purchase date, to measure certain financial assets and liabilities at fair value. The standard describes a fair value hierarchy based on three levels of inputs, of which the first two are considered observable and the last unobservable, that may be used to measure fair value. The following describes the hierarchy of inputs used to measure fair value and the primary valuation methodologies used by the Council for financial instruments measured at fair value on a recurring basis. The three levels of inputs are as follows:

Level 1. Quoted prices for identical assets or liabilities in active markets to which the organization has access at the measurement date.

Level 2. Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets in markets that are not active; observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves); and inputs derived principally from, or corroborated by, observable market data by correlation or by other means.

Level 3. Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value if observable inputs are not available.

The following is a description of the valuation methodologies used for the investments measured at fair value, including the general classification of such instruments pursuant to the valuation hierarchy, as applicable:

ETF's – Valued at the daily closing price as reported by the fund. ETF's held by the Foundation are registered with the Securities and Exchange Commission. These funds are required to publish their daily net asset value (NAV) and to transact at that price. The ETF's held by the Foundation are deemed to be actively traded.

The accompanying notes are an integral part of the financial statements.

NOTE 7 FAIR VALUE MEASUREMENTS: (Cont'd)

The following table sets forth the Foundation's investments at fair value within the fair value hierarchy as of June 30, 2024, using the net asset values of the shares held by the Foundation at year-end:

2024	Cost	Fair Value (Level 1)	Unrealized Loss
Exchange Traded Funds (ETF) FDIC Insured Deposit Account	\$183,501 2,864	\$ 189,716 2,864	\$ 6,215 -0-
Total	\$198,850	\$192,580	\$6,215

NOTE 8 SIGNIFICANT CONCENTRATION OF CREDIT RISK:

The Foundation maintains bank accounts in a single financial institution. The standard insurance amount is \$250,000 per depositor, per insured bank, for each account ownership category. The Foundation maintains a sweep account with a separate financial institution if the eash balances exceed the maximum insured amount.

NOTE 9 LIQUIDITY:

As part of the Foundation's liquidity management, it has a goal to maintain cash and short-term investments on hand to meet 9 months of normal operating expenses, which on average total approximately \$400,000. Any cash in excess of daily requirements is invested in an interest-bearing savings account. The investments can be sold to offset any cash shortage, if needed.

In addition, the foundation also has a line of credit from Customers Bank in the amount of \$25,000, which it could draw upon in the event of unanticipated liquidity need.

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following:

Donor Imposed Restrictions Financial assets available to meet cash needs for general expenditures within 3 months	 (80,528) 396,649
Grants receivable	76,018
Investments – Exchange Traded Funds	195,580
Cash	\$ 202,579

NOTE 10 LITIGATION:

There Are no pending or threatened litigations, claims and/or assessments. As of the date of this report, the Foundation's legal counsel is unaware of any unasserted claims or assessments or any financing statements filed under the Uniform Commercial Code or any other assignment of the Foundation's assets.

NOTE 11 SUBSEQUENT EVENTS

As required by FASB ASC 85-10-50-1, subsequent events have been evaluated for the Twilight Wish Foundation from June 30, 2024 through the date of this report, which is the date the financial statements were available to be issued. During the subsequent period, there were no reportable occurrences.